

Our experience for you.

Segment	Initial Situation and Goals	Implementation
Machinery	The division of a Swiss technology conglomerate aims to address a sustainable EBIT issue in a business segment.	Turnaround through a sales stimulation program and business reengineering: strategy and value proposition, processes, and structure.
Systems Engineering	A Swiss technology company aims to reduce its procurement costs (BoM and non-BoM) across divisions.	Implementation of a four-step procurement cost optimization program (purchasing and process costs) and establishment of cross-division category management.
Machinery	To improve EBIT results, the division of a Swiss technology company wants to minimize the complexity of a product line.	Modularization of the product line and consistent make-or-buy strategy. Transformation of production to order-neutral prefabrication and assembly of modules.
Defense	An international technology company aims to align the structure of a division with market and customer needs.	Market segmentation. Design and implementation of a strategic business unit structure with a business process model, organization, product portfolios, and resources. Supported pilot in a business unit.
Machinery	An international machine manufacturer wants to improve its responsiveness and delivery capability for a core product.	Documentation of the existing value stream, definition of target processes, and implementation project management. Reduction of lead time by 50% from 12 to 6 months.
Machinery	A Swiss machinery manufacturer is no longer competitive due to its production facility in Switzerland.	Development and implementation of a restructuring plan for production; reorganization of production and logistics while simultaneously increasing plant output (productivity increase of over 37%). Annual personnel savings of approximately 7 million CHF → sustainable reduction of labor costs by around one-third compared to the long-term average.