

Our experience for you.

Segment	Initial Situation and Goals	Implementation
Automotive	An international automotive supplier has taken on a problematic customer project. Gross value: 0.8 - 1.0 billion euros with a duration of 6 years. Project EBIT: -18%.	Implementation of the turnaround of key customer program → EBIT improved from -18% to +6.7%. Ensuring project goals, deliverables, milestones, and gate achievements.
Automotive	A joint venture of a German/Indian automotive supplier is facing an existential crisis. The partners are at odds, customers are experiencing issues with delivery reliability and are threatening to terminate existing contracts.	Development and implementation of a restructuring plan as part of the Indian senior management team. Turnaround of key customer program: program profitability of 20%. Active stakeholder management between the JV partners.
Automotive	A premium car manufacturer must scale back production due to supply shortages.	Taskforce management at a key supplier. Analysis and optimization of production. Production increase by 150%. Productivity improvement by 30%.
Transport	A train manufacturer needs a new organizational structure to implement its growth strategy.	Process, product structure, and organizational analysis of the group. Redesign of roles, optimization of the product structure through modularization → cost optimization.
Vehicle Components	An internationally operating company aims to establish a cross-site cooperation model as part of a strategic realignment in order to establish clear responsibilities.	Implementation of a strategy-based business process model with defined responsibilities, touchpoints, and performance metrics. Global leadership structure with job descriptions.
Vehicle Components	The company is facing quantitative and qualitative output issues in production at a specific location.	Optimization of the internal value chain from goods receipt to pickup at the loading dock.